

Frost & Sullivan Honours Outstanding Companies in Japan

~ 2012 Frost & Sullivan Japan Excellence Awards ~

Tokyo, Japan, 26th June 2012 – Frost & Sullivan today celebrated Japan’s best at the 2012 Frost & Sullivan Japan Excellence Awards banquet, held at the Tokyo American Club. In its second consecutive year, the Japan Excellence Awards seek to recognize companies and individuals that have pushed the boundaries of excellence in the Japan and Asia Pacific markets.

Frost & Sullivan honours and recognizes companies in a variety of regional and global markets for demonstrating outstanding achievement and superior performance in areas such as leadership, technological innovation, customer service, and strategic product development.

Mr. Robin Joffe, Managing Director, Frost & Sullivan Japan said, “We are extremely proud and happy to host the awards that celebrate the best practices of Japanese companies in different sectors such as automation & electronics; chemicals, materials & food; and information & communication technologies, regionally as well as globally.”

He added that award recipients for the 2012 Frost & Sullivan Japan Excellence Awards were identified based on an in-depth interviews, analysis, and extensive secondary research conducted by Frost & Sullivan’s analysts. Measurement parameters for benchmarking study based on financial year 2011 include revenues, market share, leadership capabilities, product innovation, customer acquisitions, and business/market strategy.

For more details on the 2012 Japan Excellence Awards log-in to <http://www.frost-apac.com/japanawards/>

Saluting Japan’s Best

Frost & Sullivan congratulates all the recipients of the 2012 Frost & Sullivan Japan Excellence Awards.

2012 Frost & Sullivan Japan Excellence Awards Recipients

<u>Category</u>	<u>Award Recipient</u>
ICT	
Japan Channel Growth Leadership Award in the Enterprise Video Market	Net One Systems Co., Ltd.
Japan Growth Strategy Leadership Award for Web Security	Digital Arts Inc.
Japan Growth Leadership Award in the Firewall/IPSec VPN Market	Palo Alto Networks G.K.
Japan Customer Value Enhancement Award for Speech Technology in the Contact Center Application Market	Nuance Communications Japan K.K.
Japan Customer Value Enhancement Award in Contact Center Outsourcing	Transcosmos Inc.
Japan Market Share Leadership Award for Enterprise Video	Polycom (Japan) K.K.

Japan Market Share Leadership Award for WAN Optimization Controllers	Blue Coat Systems G.K.
Japan Market Share Leadership Award for SSL VPN	F5 Networks Japan K.K.
Japan Market Share Leadership Award for Network Security	Check Point Software Technologies (Japan) Ltd.
Japan Market Share Leadership Award for Workforce Management	P&W Solutions Co., Ltd.
Japan Hosted Contact Center Services Provider of the Year	NTT Communications Corporation
AUTOMATION & ELECTRONICS	
Global Entrepreneurial Company of the Year Award in OLED Lighting Market	Lumiotec Inc.
CHEMICALS, MATERIALS & FOOD	
Global Product Differentiation Excellence Award in the Bioplastics Market	NEC Corporation
Excellence in Growth	ServiceSource

About Frost & Sullivan

Frost & Sullivan, the Growth Partnership Company, works in collaboration with clients to leverage visionary innovation that addresses the global challenges and related growth opportunities that will make or break today's market participants.

Our "Growth Partnership" supports clients by addressing these opportunities and incorporating two key elements driving visionary innovation: The Integrated Value Proposition and The Partnership Infrastructure.

•**The Integrated Value Proposition** provides support to our clients throughout all phases of their journey to visionary innovation including: research, analysis, strategy, vision, innovation and implementation.

•**The Partnership Infrastructure** is entirely unique as it constructs the foundation upon which visionary innovation becomes possible. This includes our 360 degree research, comprehensive industry coverage, career best practices as well as our global footprint of more than 40 offices.

For more than 50 years, we have been developing growth strategies for the global 1000, emerging businesses, the public sector and the investment community. Is your organization prepared for the next profound wave of industry convergence, disruptive technologies, increasing competitive intensity, Mega Trends, breakthrough best practices, changing customer dynamics and emerging economies?

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