

Leading Japanese Companies Honored At the 2013 Frost & Sullivan Japan Excellence Awards

Tokyo, June 27 2013 – Japanese firms received top accolades at the 2013 Frost & Sullivan Japan Excellence Awards banquet yesterday for showcasing leading ideas and innovation across various sectors including ICT, healthcare, smart city.

Mr. Robin Joffe, Managing Director, Japan at Frost & Sullivan said that the Awards, held annually, seek to recognize and honor outstanding performance by companies across various industries in Japan.

He added that the recipients of the 2013 Frost & Sullivan Japan Excellence Awards have clearly demonstrated outstanding leadership in their own market segments.

This year, 17 titles were awarded for ICT industry, and NEC Corporation was recognized three times throughout the awards ceremony. P&W Solutions Co.,Ltd received the award for its work force management applications for the third successive year.

The Japan Excellence Award launched Visionary Innovation for the first time this year, and The KAITEKI Institute, Inc. was awarded "Asia Pacific Innovation to Establish a Sustainable Society Visionary Innovation Award" for its unique research capabilities.

"A common factor across all the award recipients is that they have achieved excellence in a challenging and uncertain economic environment," he added.

Mr. Joffe said that recipients of the 2013 Frost & Sullivan Japan Excellence Awards were identified based on an in-depth research conducted by Frost & Sullivan's analysts. The award categories offered each year are carefully reviewed and evaluated to reflect the current market landscape and include new emerging trends.

The short-listed companies were evaluated on a variety of actual market performance indicators which include revenue growth; market share and growth in market share; leadership in product innovation; marketing strategy and business development strategy.

Media partners include BCN Inc., Channel NewsAsia, and Johosangyo Shinbunsha Co.,Ltd.

Saluting Japan's best

Frost & Sullivan congratulates all the outstanding recipients of the 2013 Frost & Sullivan Japan Excellence Awards:

2013 Frost & Sullivan Japan Excellence Awards

Award Recipients

Healthcare	
Japan Mass Spectrometry Company of the Year	Shimadzu Corporation
Japan EMR/EHR Company of the Year	Fujitsu Limited
ICT	
Japan Growth Leadership Award in the Enterprise Video Endpoints Market	Panasonic System Networks Co., Ltd.
Japan Growth Leadership Award in the Contact Center Outsourcing Services Market	Moshi Moshi Hotline, Inc.
Japan Growth Leadership Award in the Hosted Contact Center Services Market	Collabos Corporation
Japan Growth Leadership Award in the Contact Center Applications Market	NEC Corporation
Japan Growth Leadership Award in the Application Delivery Controller Market	A10 Networks,K.K.
Japan Growth Leadership Award in the Firewall/IPSec VPN Market	Palo Alto Networks, Inc.
Japan Market Share Leadership Award for Work Force Management Applications	P&W Solutions Co., Ltd
Japan Market Share Leadership Award for WAN Optimization Controllers	Blue Coat Systems G.K.
Japan Market Share Leadership Award for Network Security	Check Point Software Technologies Ltd.
Japan Market Share Leadership Award for Floor-care Robotics	iRobot Corporation
Japan Conferencing and Collaboration Service Provider of the Year	Premiere Conferencing (Japan), Inc
Japan Web Conferencing Service Provider of the Year	V-cube, Inc.
Japan Enterprise Video Distributor of the Year	Princeton Technology, Ltd.
Japan Enterprise Video Vendor of the Year	Polycom (Japan) K.K.
Japan Enterprise Telephony Vendor of the Year	NEC Corporation
Japan Data Center Service Provider of the Year	NTT Communications Corporation
Japan Unified Communications Vendor of the Year	NEC Corporation

Smart City	
Asia Pacific Smart City Solutions Provider of the Year	Hitachi, Ltd.
Visionary Innovation	
Asia Pacific Innovation to Establish a Sustainable Society Visionary Innovation Award	The KAITEKI Institute, Inc.

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Our "Growth Partnership" supports clients by addressing these opportunities and incorporating two key elements driving visionary innovation: The Integrated Value Proposition and The Partnership Infrastructure.

- ***The Integrated Value Proposition*** provides support to our clients throughout all phases of their journey to visionary innovation including: research, analysis, strategy, vision, innovation and implementation.
- ***The Partnership Infrastructure*** is entirely unique as it constructs the foundation upon which visionary innovation becomes possible. This includes our 360 degree research, comprehensive industry coverage, career best practices as well as our global footprint of more than 40 offices.

For more than 50 years, we have been developing growth strategies for the global 1000, emerging businesses, the public sector and the investment community. Is your organization prepared for the next profound wave of industry convergence, disruptive technologies, increasing competitive intensity, Mega Trends, breakthrough best practices, changing customer dynamics and emerging economies?

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