

Frost & Sullivan Honors Outstanding Japanese Companies At the 2014 Frost & Sullivan Japan Excellence Awards

Tokyo, Japan, 11th June 2014 – Frost & Sullivan presented 24 awards to the best Japanese companies in the ICT and energy industry at the annual 2014 Frost & Sullivan Japan Excellence Awards banquet, held on Tuesday, 10 June 2014 at the Tokyo American Club in Japan.

In its fourth consecutive year, the Japan Excellence Awards seek to recognize companies and individuals that have demonstrated best practices in their industry, commending the diligence, commitment, and innovative business strategies required to advance in the global marketplace.

“We are delighted to host the banquet for the fourth consecutive time in Japan,” said Mr. Robin Joffe, Managing Director Japan at Frost & Sullivan. “We hope these awards will inspire companies to continue to strive for greater success.”

Frost & Sullivan honors and recognizes companies in a variety of regional and global markets for demonstrating outstanding achievement and superior performance in areas such as leadership, technological innovation, customer service, and strategic product development.

“The recipients of the Frost & Sullivan Japan Excellence Awards clearly demonstrated outstanding leadership in their own market segments,” said Mr. Robin Joffe. “Despite the ever changing landscape of industries, these leading companies have demonstrated innovation and growth, achieving success in their respective markets.”

The 2014 Frost & Sullivan Japan Excellence Awards were identified based on an in-depth research conducted by Frost & Sullivan’s analysts. The award recipients companies were evaluated on a variety of actual market performance indicators which include revenue growth; market share and growth in market share; leadership in product innovation; breadth of products and solutions; major customer acquisition; marketing strategy and business development strategy. The award categories offered each year are carefully reviewed and evaluated to reflect the current market landscape and include new emerging trends. Base year for benchmarking study is financial year 2013.

Media partners include Asia Research News, BCN Inc., and Johosangyo Shinbunsha Co.,Ltd.

Saluting Japan's best

Frost & Sullivan congratulates all the outstanding recipients of the 2014 Frost & Sullivan Japan Excellence Awards:

2014 Frost & Sullivan Japan Excellence Awards Recipients

ICT	
Japan Market Leadership Award for Application Delivery Controller	A10 Networks, K.K.
Japan Market Leadership Award for Network Security	Check Point Software Technologies (Japan) Ltd.
Japan Enterprise Video Vendor of the Year	Cisco Systems G.K.
Japan Market Leadership Award for Secure Content Management	Digital Arts Inc.
Japan Market Leadership Award for IDS/IPS	McAfee Co., Ltd.
Japan Contact Center Applications Vendor of the Year	NEC Corporation
Japan Unified Communications Vendor of the Year	NEC Corporation
Japan Unified Communications-as-a-Service Provider of the Year	NTT Communications Corporation
Japan Enterprise Telephony Vendor of the Year	Oki Electric Industry Co., Ltd.
Japan Workforce Management Application Vendor of the Year	P&W Solutions Co., Ltd.
Japan Growth Leadership Award for Firewall /IPSec VPN	Palo Alto Networks G.K.
Japan Collaboration Service Provider of the Year	Premiere Conferencing (Japan), Inc
Japan Wireless Service Provider of the Year	SoftBank Mobile Corp.
Japan Telecom Service Provider of the Year	SoftBank Telecom Corp.
Japan Contact Center Outsourcing Service Provider of the Year	transcosmos inc.
Japan Web Conferencing Service Provider of the Year	V-cube, Inc.
Asia Pacific Mobile Social Network of the Year	LINE Corporation
Asia Pacific Data Center Service Provider of the Year	NTT Communications Corporation
Asia Pacific LTE Service Provider of the Year	NTT DOCOMO, Inc.
Asia Pacific Product Line Strategy Award in the Broadcast and DTT Video Encoder Market	NTT Electronics Corporation
Asia Pacific Telecom Service Provider of the Year	SoftBank Telecom Corp.
Asia Pacific Telecom Service Provider CEO of the Year	SoftBank Telecom Corp.
Global Unified Communications Infrastructure Technology Innovation Leadership Award	NEC Corporation
Energy	
Asia Pacific Battery Energy Storage Systems Company of the Year	GS Yuasa International Ltd.

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Our "Growth Partnership" supports clients by addressing these opportunities and incorporating two key elements driving visionary innovation: The Integrated Value Proposition and The Partnership Infrastructure.

- *The Integrated Value Proposition* provides support to our clients throughout all phases of their journey to visionary innovation including: research, analysis, strategy, vision, innovation and implementation.
- *The Partnership Infrastructure* is entirely unique as it constructs the foundation upon which visionary innovation becomes possible. This includes our 360 degree research, comprehensive industry coverage, career best practices as well as our global footprint of more than 40 offices.

For more than 50 years, we have been developing growth strategies for the global 1000, emerging businesses, the public sector and the investment community. Is your organization prepared for the next profound wave of industry convergence, disruptive technologies, increasing competitive intensity, Mega Trends, breakthrough best practices, changing customer dynamics and emerging economies?

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